

North American Flyball Association Profit & Loss

October 2010 through September 2011

Oct '10 - Sep 11

Ordinary Income/Expense

Income

10 - Income

10.1 - Tournament Fees	159,207.60
10.2 - Team Registration Fees	650.14
10.3 - Height Card Application	61.00
10.4 - CRN Purchase	20,281.48
10.5 - Fines	100.00
10.6 - Disc. Charges	100.00
10.7 - Replacement Plaques	827.50
10.71 - Champoinship Plaque Orders	301.00
10.72 - Iron Dog Plaques	15.00
10.8 - Patches	1,280.30
10.81 - Brochures	190.00
10.82 - Pins	15.00
10.91 - CanAm 2011	
10.911 - Marketing	
Total 10.911 - Marketing	10,563.02
10.912 - Vendors	5,441.50
10.913 - Sponsors	5,150.00
10.914 - Entry Fees 2011	52,736.65
Total 10.91 - CanAm 2011	73,891.17
10.97 - CanAm 2010	
10.971 - Marketing	
Total 10.971 - Marketing	5,782.02
10.972 - Vendors	775.00
10.973 - Sponsors	650.00
10.974 - 2010 Entry Fees	-575.00
Total 10.97 - CanAm 2010	6,632.02
10.98 - Conversion Differential	-1,589.20
10.99 - Interest	995.63
Total 10 - Income	262,958.64

Total Income

262,958.64

Gross Profit

262,958.64

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Expense

300.0 - Awards	
302.0 - Pins	5,789.10
305.0 - Plaques	32,493.06
Total 300.0 - Awards	<u>38,282.16</u>
320 - Bad Debt	
Total 320 - Bad Debt	938.67
330.0 - Banking Charges	
330.1 - Bank Fees	110.45
330.2 - Credit Card Authorization	468.23
330.3 - Credit Card Fees	1,422.53
330.4 - PayPal Fees	1,675.03
330.0 - Banking Charges - Other	133.08
Total 330.0 - Banking Charges	<u>3,809.32</u>
340.0 - Board Meeting	
340.01 - Travel	13,033.91
340.02 - Hotel Costs	9,064.71
340.03 - Meals	2,270.37
340.04 - Conference Calls	275.00
340.0 - Board Meeting - Other	2,993.02
Total 340.0 - Board Meeting	<u>27,637.01</u>
341 - Travel Other	0.86
380.0 - Executive Directors Expenses	
381.0 - CanAm 2010	
381.1 - Marketing	
Total 381.1 - Marketing	12,098.30
381.2 - Site Cost	25,092.50
381.3 - Tournament Supplies	3,765.54
381.4 - Workers Expense	
Total 381.4 - Workers Expense	<u>19,103.51</u>
Total 381.0 - CanAm 2010	<u>60,059.85</u>

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382 - CanAm 2011	
382.1 - Marketing	
Total 382.1 - Marketing	14,347.53
382.2 - Site	2,160.00
382.3 - Tournament Supplies	
Total 382.3 - Tournament Supplies	3,328.36
382.4 - Workers Expense	
Total 382.4 - Workers Expense	<u>6,073.84</u>
Total 382 - CanAm 2011	25,909.73
395.0 - Honoraria	
395.1 - EJS	6,500.00
395.3 - Scoring & Awards	4,850.00
395.4 - Tournament Sanc.	7,500.00
395.6 - Web site	3,000.00
Total 395.0 - Honoraria	<u>21,850.00</u>
399.0 - CanAm 2009	
Total 399.0 - CanAm 2009	<u>-15.00</u>
Total 380.0 - Executive Directors Expenses	107,804.58
400.0 - EJS Shipping (Tournament)	33,078.86
400.1 - EJS Rental	2,000.00
440.0 - Equipment Repairs	
440.1 - EJS Repairs & Maint	3,832.24
Total 440.0 - Equipment Repairs	<u>3,832.24</u>
460.0 - Insurance	
461.0 - Directors	910.00
460.0 - Insurance - Other	390.00
Total 460.0 - Insurance	<u>1,300.00</u>
480.0 - Licenses	-20.00
485.00 - Training Materials	964.08
490.0 - Office Supplies	1,425.89
500.0 - Postage and Delivery	
501.0 - Package	483.31
502.0 - Postage	2,896.77
Total 500.0 - Postage and Delivery	<u>3,380.08</u>

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520.0 - Professional Fees

521.0 - Accountant 2,489.00

522.0 - Legal 1,293.02

524 - Annual Election 2,926.24

Total 520.0 - Professional Fees 6,708.26

550.0 - Rental

551.0 - Storage 1,497.75

Total 550.0 - Rental 1,497.75

590.0 - Website and Software Costs

Total 590.0 - Website and Software Costs 12,841.36

700 - Depreciation expense 16,461.00

Total Expense 261,942.12

Net Ordinary Income 1,016.52

Net Income 1,016.52