

North American Flyball Association  
**Profit & Loss**  
October 1, 2011 through August 9, 2012

Oct 1, '11 - Aug 9, 12

Ordinary Income/Expense

Income

10 - Income

10.1 - Tournament Fees	129,626.31
10.2 - Team Registration Fees	700.00
10.22 - CanAm 2012	
10.221 - Marketing	
Total 10.221 - Marketing	<u>865.75</u>

Total 10.22 - CanAm 2012 865.75

10.3 - Height Card Application	133.12
10.4 - CRN Purchase	16,467.19
10.7 - Replacement Plaques	40.00
10.71 - Champoinship Plaque Orders	1,459.00
10.8 - Patches	415.00
10.81 - Brochures	230.00
10.82 - Pins	10.00
10.91 - CanAm 2011	
10.911 - Marketing	
Total 10.911 - Marketing	513.00

10.912 - Vendors	560.00
10.913 - Sponsors	425.00
10.914 - Entry Fees 2011	3,510.00
10.91 - CanAm 2011 - Other	<u>377.75</u>

Total 10.81 - CanAm 2011 5,385.75

10.98 - Conversion Differential	-961.65
10.99 - Interest	<u>120.16</u>

Total 10 - Income 154,490.63

Total Income 154,490.63

Gross Profit 154,490.63

Expense

290.0 - Advertising	
292 - Brochures	614.00
Total 290.0 - Advertising	<u>614.00</u>

300.0 - Awards

302.0 - Pins	5,243.13
305.0 - Plaques	

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	<u>Oct 1, '11 - Aug 9, 12</u>
305.101 · Iron Dog	7,940.37
305.0 · Plaques - Other	25,455.73
<b>Total 305.0 · Plaques</b>	<b>33,396.10</b>
<b>Total 300.0 · Awards</b>	<b>38,639.23</b>
<b>320 · Bad Debt</b>	
<b>Total 320 · Bad Debt</b>	<b>478.00</b>
<b>330.0 · Banking Charges</b>	
330.1 · Bank Fees	441.85
330.2 · Credit Card Authorization	589.96
330.3 · Credit Card Fees	745.82
330.4 · PayPal Fees	116.61
<b>Total 330.0 · Banking Charges</b>	<b>1,894.24</b>
<b>340.0 · Board Meeting</b>	
340.01 · Travel	14,388.31
340.02 · Hotel Costs	4,535.25
340.03 · Meals	1,509.90
<b>Total 340.0 · Board Meeting</b>	<b>20,433.46</b>
<b>341 · Travel Other</b>	<b>2,544.98</b>
<b>380.0 · Executive Directors Expenses</b>	
382 · CanAm 2011	
382.1 · Marketing	
<b>Total 382.1 · Marketing</b>	<b>8,367.81</b>
382.2 · Site	28,087.38
382.3 · Tournament Supplies	
<b>Total 382.3 · Tournament Supplies</b>	<b>4,679.98</b>
382.4 · Workers Expense	
<b>Total 382.4 · Workers Expense</b>	<b>18,280.98</b>
<b>Total 382 · CanAm 2011</b>	<b>59,416.15</b>
<b>383 · CanAm 2012</b>	
<b>Total 383 · CanAm 2012</b>	<b>2,546.00</b>
<b>386 · Service Recognition</b>	<b>49.00</b>
<b>395.0 · Honoraria</b>	
<b>Total 395.0 · Honoraria</b>	<b>16,050.00</b>

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380.0 · Executive Directors Expenses - Other	1,171.66
<b>Total 380.0 · Executive Directors Expenses</b>	<u>79,232.81</u>
400.0 · EJS Shipping (Tournament)	35,528.83
400.1 · EJS Rental	800.00
440.0 · Equipment Repairs	
440.1 · EJS Repairs & Maint	4,237.33
440.2 · Case Repairs	191.40
<b>Total 440.0 · Equipment Repairs</b>	<u>4,428.73</u>
460.0 · Insurance	
461.0 · Directors	1,102.00
<b>Total 460.0 · Insurance</b>	<u>1,102.00</u>
490.0 · Office Supplies	2,914.05
500.0 · Postage and Delivery	
501.0 · Package	231.05
502.0 · Postage	3,983.07
<b>Total 500.0 · Postage and Delivery</b>	<u>4,214.12</u>
520.0 · Professional Fees	
524 · Annual Election	2,350.00
<b>Total 520.0 · Professional Fees</b>	<u>2,350.00</u>
550.0 · Rental	
551.0 · Storage	1,254.00
550.0 · Rental - Other	156.75
<b>Total 550.0 · Rental</b>	<u>1,410.75</u>
590.0 · Website and Software Costs	
591.0 · Web Hosting	252.85
592.0 · Development	9,909.23
593.0 · Maintenance	63.64
594.0 · Chat	509.96
595.5 · Hardware Maintenance & Repair	130.59
595.6 · Software	209.95
<b>Total 590.0 · Website and Software Costs</b>	<u>11,076.22</u>
66900 · Reconciliation Discrepancies	-188.15
<b>Total Expense</b>	<u>207,473.27</u>
<b>Net Ordinary Income</b>	<u>-52,982.64</u>
<b>Net Income</b>	<u><u>-52,982.64</u></u>