

North American Flyball Association
Profit & Loss

October 1, 2012 through May 22, 2013

Oct 1, '12 - May 22, 13

Ordinary Income/Expense

Income

10 - Income

10.1 - Tournament Fees	77,929.89
10.111 - Honor Board	1,700.00
10.2 - Team Registration Fees	300.00
10.22 - CanAm 2012	
10.221 - Marketing	
Total 10.221 - Marketing	9,669.68
10.222 - Entry Fees	765.00
Total 10.22 - CanAm 2012	<u>10,434.68</u>
10.3 - Height Card Application	101.00
10.4 - CRN Purchase	17,239.61
10.7 - Replacement Plaques	32.00
10.71 - Champoinship Plaque Orders	1,226.00
10.8 - Patches	935.00
10.81 - Brochures	115.00
10.82 - Pins	55.00
10.85 - Rulebook	10.00
10.98 - Conversion Differential	-373.41
10.99 - Interest	31.80
Total 10 - Income	<u>109,736.57</u>

Total Income

109,736.57

Gross Profit

109,736.57

Expense

300.0 - Awards

302.0 - Pins	3,131.00
305.0 - Plaques	18,491.05
300.0 - Awards - Other	99.59
Total 300.0 - Awards	<u>21,721.64</u>

320 - Bad Debt

Total 320 - Bad Debt -11.00

330.0 - Banking Charges

330.1 - Bank Fees	229.95
330.2 - Credit Card Authorization	482.93
330.3 - Credit Card Fees	541.30
330.4 - PayPal Fees	895.88
Total 330.0 - Banking Charges	<u>2,150.06</u>

North American Flyball Association Profit & Loss

October 1, 2012 through May 22, 2013

Oct 1, '12 - May 22, 13

340.0 - Board Meeting	
Total 340.0 - Board Meeting	14,254.40
380.0 - Executive Directors Expenses	
382 - CanAm 2011	
382.3 - Tournament Supplies	-200.62
Total 382 - CanAm 2011	-200.62
383 - CanAm 2012	
383.1 - Marketing	
Total 383.1 - Marketing	3,541.98
383.2 - West Pavilion Rental	21,581.80
383.3 - Tournament Supplies	
Total 383.3 - Tournament Supplies	13,653.03
383.4 - Workers Expense	
Total 383.4 - Workers Expense	27,808.32
Total 383 - CanAm 2012	65,565.13
384 - 2013 CanAm	
384.1 - Marketing	
Total 384.1 - Marketing	3,500.00
384.3 - Tournament Supplies	
Total 384.3 - Tournament Supplies	125.18
Total 384 - 2013 CanAm	3,625.18
395.0 - Honoraria	
Total 395.0 - Honoraria	9,950.00
Total 380.0 - Executive Directors Expenses	79,959.69
400.0 - EJS Shipping (Tournament)	
400.01 - UPS	984.78
400.02 - Purlator CAD Shipments	532.28
400.0 - EJS Shipping (Tournament) - Other	15,993.93
Total 400.0 - EJS Shipping (Tournament)	17,510.99
400.1 - EJS Rental	1,450.00

North American Flyball Association
Profit & Loss

October 1, 2012 through May 22, 2013

Oct 1, '12 - May 22, 13

440.0 - Equipment Repairs	
440.1 - EJS Repairs & Maint	2,923.73
Total 440.0 - Equipment Repairs	<u>2,923.73</u>
490.0 - Office Supplies	1,329.59
500.0 - Postage and Delivery	
501.0 - Package	500.00
502.0 - Postage	2,598.24
Total 500.0 - Postage and Delivery	<u>3,098.24</u>
520.0 - Professional Fees	
521.0 - Accountant	3,700.00
523.0 - Michigan Registry Agents	189.00
524 - Annual Election	2,850.00
Total 520.0 - Professional Fees	<u>6,739.00</u>
550.0 - Rental	
551.0 - Storage	1,517.25
Total 550.0 - Rental	<u>1,517.25</u>
590.0 - Website and Software Costs	
Total 590.0 - Website and Software Costs	10,166.82
66900 - Reconciliation Discrepancies	15.99
999 - Miscellaneous	173.14
Total Expense	<u>162,999.54</u>
Net Ordinary Income	<u>-53,262.97</u>
Net Income	<u><u>-53,262.97</u></u>