

North American Flyball Association  
**Profit & Loss**  
October 1, 2012 through August 5, 2013

	<u>Oct 1, '12 - Aug 5, 13</u>
Ordinary Income/Expense	
Income	
10 - Income	
10.1 - Tournament Fees	121,748.17
10.111 - Honor Board	1,740.00
10.2 - Team Registration Fees	350.00
10.22 - CanAm 2012	
10.221 - Marketing	
Total 10.221 - Marketing	9,669.68
10.222 - Entry Fees	765.00
Total 10.22 - CanAm 2012	<u>10,434.68</u>
10.3 - Height Card Application	122.00
10.33 - CanAm 2013	
10.331 - Entry Fees	16,875.00
10.333 - Marketing	
Total 10.333 - Marketing	<u>1,557.50</u>
Total 10.33 - CanAm 2013	18,432.50
10.4 - CRN Purchase	22,299.61
10.7 - Replacement Plaques	77.47
10.71 - Champoinship Plaque Orders	1,466.00
10.8 - Patches	1,090.00
10.81 - Brochures	115.00
10.82 - Pins	125.00
10.85 - Rulebook	10.00
10.98 - Conversion Differential	-373.69
10.99 - Interest	44.46
Total 10 - Income	<u>177,681.20</u>
Total Income	<u>177,681.20</u>
Gross Profit	177,681.20
Expense	
300.0 - Awards	
301.0 - Certificates	698.17
302.0 - Pins	3,131.00
305.0 - Plaques	25,940.94
300.0 - Awards - Other	99.59
Total 300.0 - Awards	<u>29,869.70</u>

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<b>320 - Bad Debt</b>	
320.1 - Returned Check Fee - Bad Debt	-11.00
320 - Bad Debt - Other	0.00
<b>Total 320 - Bad Debt</b>	<u>-11.00</u>
<b>330.0 - Banking Charges</b>	
<b>Total 330.0 - Banking Charges</b>	3,374.53
<b>340.0 - Board Meeting</b>	
<b>Total 340.0 - Board Meeting</b>	18,637.61
<b>380.0 - Executive Directors Expenses</b>	
<b>382 - CanAm 2011</b>	
382.3 - Tournament Supplies	-200.62
<b>Total 382 - CanAm 2011</b>	<u>-200.62</u>
<b>383 - CanAm 2012</b>	
383.1 - Marketing	
<b>Total 383.1 - Marketing</b>	3,541.98
383.2 - West Pavilion Rental	21,581.80
383.3 - Tournament Supplies	
<b>Total 383.3 - Tournament Supplies</b>	13,653.03
383.4 - Workers Expense	
<b>Total 383.4 - Workers Expense</b>	<u>27,808.32</u>
<b>Total 383 - CanAm 2012</b>	66,585.13
<b>384 - 2013 CanAm</b>	
384.1 - Marketing	
<b>Total 384.1 - Marketing</b>	3,500.00
384.2 - West Pavilion	
384.21 - Rent	2,496.00
<b>Total 384.2 - West Pavilion</b>	<u>2,496.00</u>
384.3 - Tournament Supplies	
<b>Total 384.3 - Tournament Supplies</b>	<u>555.18</u>
<b>Total 384 - 2013 CanAm</b>	6,551.18

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395.0 · Honoraria	
Total 395.0 · Honoraria	<u>15,450.00</u>
Total 380.0 · Executive Directors Expenses	88,385.69
400.0 · EJS Shipping (Tournament)	
400.01 · UPS	1,310.01
400.02 · Purlator CAD Shipments	532.28
400.0 · EJS Shipping (Tournament) - Other	24,328.67
Total 400.0 · EJS Shipping (Tournament)	<u>26,170.96</u>
400.1 · EJS Rental	2,250.00
440.0 · Equipment Repairs	
440.1 · EJS Repairs & Maint	3,968.23
Total 440.0 · Equipment Repairs	<u>3,968.23</u>
460.0 · Insurance	
461.0 · Directors	984.00
Total 460.0 · Insurance	<u>984.00</u>
490.0 · Office Supplies	2,424.24
500.0 · Postage and Delivery	
501.0 · Package	825.04
502.0 · Postage	3,260.99
Total 500.0 · Postage and Delivery	<u>4,086.03</u>
520.0 · Professional Fees	
521.0 · Accountant	3,700.00
523.0 · Michigan Registry Agents	189.00
524 · Annual Election	2,850.00
Total 520.0 · Professional Fees	<u>6,739.00</u>
550.0 · Rental	
551.0 · Storage	2,144.25
Total 550.0 · Rental	<u>2,144.25</u>
590.0 · Website and Software Costs	
Total 590.0 · Website and Software Costs	16,790.46
66900 · Reconciliation Discrepancies	15.99
999 · Miscellaneous	173.14
Total Expense	<u>206,002.83</u>
Net Ordinary Income	<u>-28,321.63</u>
Net Income	<u><u>-28,321.63</u></u>