

North American Flyball Association  
**Profit & Loss**  
October through December 2010

	<u>Oct - Dec 10</u>
<b>340.0 · Board Meeting</b>	
340.01 · Travel	491.29
<b>Total 340.0 · Board Meeting</b>	<u>491.29</u>
<b>380.0 · Executive Directors Expenses</b>	
<b>381.0 · CanAm 2010</b>	
<b>381.1 · Marketing</b>	
Total 381.1 · Marketing	11,468.87
<b>381.2 · Site Cost</b>	25,092.50
<b>381.3 · Tournament Supplies</b>	3,465.54
<b>381.4 · Workers Expense</b>	
Total 381.4 · Workers Expense	<u>18,603.51</u>
<b>Total 381.0 · CanAm 2010</b>	58,630.42
<b>395.0 · Honoraria</b>	
395.1 · EJS	1,625.00
395.3 · Scoring & Awards	1,250.00
395.4 · Tournament Sanc.	1,875.00
395.6 · Web site	750.00
<b>Total 395.0 · Honoraria</b>	<u>5,500.00</u>
<b>Total 380.0 · Executive Directors Expenses</b>	64,130.42
<b>400.0 · EJS Shipping (Tournament)</b>	7,247.97
<b>400.1 · EJS Rental</b>	400.00
<b>440.0 · Equipment Repairs</b>	
440.1 · EJS Repairs & Maint	701.89
<b>Total 440.0 · Equipment Repairs</b>	<u>701.89</u>
<b>480.0 · Licenses</b>	169.00
<b>485.00 · Training Materials</b>	119.08
<b>490.0 · Office Supplies</b>	359.43
<b>500.0 · Postage and Delivery</b>	
501.0 · Package	116.27
502.0 · Postage	746.16
500.0 · Postage and Delivery - Other	93.20
<b>Total 500.0 · Postage and Delivery</b>	<u>955.63</u>
<b>520.0 · Professional Fees</b>	
522.0 · Legal	1,054.02

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<b>Ordinary Income/Expense</b>	
<b>Income</b>	
<b>10 · Income</b>	
10.1 · Tournament Fees	31,496.74
10.2 · Team Registration Fees	100.00
10.3 · Height Card Application	20.00
10.4 · CRN Purchase	4,490.32
10.8 · Patches	180.00
10.81 · Brochures	120.00
10.97 · CanAm 2010	
10.971 · Marketing	
Total 10.971 · Marketing	4,245.00
10.972 · Vendors	775.00
10.973 · Sponsors	650.00
10.974 · 2010 Entry Fees	-825.00
Total 10.97 · CanAm 2010	<u>4,845.00</u>
10.98 · Conversion Differential	-282.55
10.99 · Interest	50.99
Total 10 · Income	<u>41,020.50</u>
<b>Total Income</b>	41,020.50
<b>Expense</b>	
<b>300.0 · Awards</b>	
302.0 · Pins	5,162.90
305.0 · Plaques	9,151.84
300.0 · Awards - Other	4.72
Total 300.0 · Awards	<u>14,319.46</u>
<b>320 · Bad Debt</b>	
320.1 · Returned Check Fee - Bad Debt	7.00
320 · Bad Debt - Other	225.00
Total 320 · Bad Debt	<u>232.00</u>
<b>330.0 · Banking Charges</b>	
330.1 · Bank Fees	64.15
330.2 · Credit Card Authorization	186.48
330.3 · Credit Card Fees	240.65
330.4 · PayPal Fees	145.26
Total 330.0 · Banking Charges	<u>636.54</u>

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524 · Annual Election	2,100.00
Total 520.0 · Professional Fees	<u>3,154.02</u>
550.0 · Rental	
551.0 · EJS Storage	188.10
Total 550.0 · Rental	<u>188.10</u>
590.0 · Website and Software Costs	
591.0 · Web Hosting	133.45
592.0 · Development	7,200.00
594.0 · Chat	203.85
595.6 · Software	581.45
Total 590.0 · Website and Software Costs	<u>8,118.75</u>
Total Expense	<u>101,223.58</u>
Net Ordinary Income	<u>-60,203.08</u>
Net Income	<u><u>-60,203.08</u></u>