

**North American Flyball Association**  
**Profit & Loss**  
 October 2009 through September 2010

Oct '09 - Sep 10

Ordinary Income/Expense

Income

10 · Income

10.1 · Tournament Fees	148,908.10
10.2 · Team Registration Fees	1,056.50
10.3 · Height Card Application	115.00
10.4 · CRN Purchase	20,413.37
10.5 · Fines	450.00
10.6 · Disc. Charges	100.00
10.7 · Replacement Plaques	2,471.70
10.8 · Patches	1,261.96
10.81 · Brochures	209.35
10.82 · Pins	25.00
10.96 · CanAm 2009	
Total 10.96 · CanAm 2009	10,819.50
10.97 · CanAm 2010	
10.971 · Marketing	
Total 10.971 · Marketing	8,553.59
10.972 · Vendors	2,991.20
10.973 · Sponsors	13,750.00
10.974 · 2010 Entry Fees	56,000.00
Total 10.97 · CanAm 2010	<u>81,294.79</u>
10.98 · Conversion Differential	-1,608.26
10.99 · Interest	144.97
10 · Income - Other	70.00
Total 10 · Income	<u>265,731.98</u>

Total Income 265,731.98

Expense

300.0 · Awards	
302.0 · Pins	7,303.84
305.0 · Plaques	24,133.81
Total 300.0 · Awards	<u>31,437.65</u>
330.0 · Banking Charges	
330.1 · Bank Fees	356.06
330.2 · Credit Card Authorization	931.67
330.3 · Credit Card Fees	1,068.28
330.4 · PayPal Fees	1,329.36
Total 330.0 · Banking Charges	<u>3,685.37</u>

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340.0 - Board Meeting	
340.01 - Travel	11,280.16
340.02 - Hotel Costs	5,927.15
340.03 - Meals	2,127.00
Total 340.0 - Board Meeting	<u>19,334.31</u>
380.0 - Executive Directors Expenses	
381.0 - CanAm 2010	
381.1 - Marketing	
Total 381.1 - Marketing	16,041.34
381.2 - Site Cost	4,454.70
381.3 - Tournament Supplies	2,601.37
381.4 - Workers Expense	
Total 381.4 - Workers Expense	4,516.86
381.0 - CanAm 2010 - Other	155.75
Total 381.0 - CanAm 2010	<u>27,770.02</u>
395.0 - Honoraria	
395.1 - EJS	8,850.00
395.3 - Scoring & Awards	5,176.00
395.4 - Tournament Sanc.	9,500.00
395.6 - Web site	2,503.00
Total 395.0 - Honoraria	<u>26,029.00</u>
399.0 - CanAm 2009	
399.01 - Travel/Meals	1,632.98
399.02 - Hotel BOD	1,337.92
399.03 - Workers Expense	11,832.51
399.04 - Tournament Supplies	6,161.11
399.06 - Prizes/Awards	
Total 399.06 - Prizes/Awards	38.97
399.07 - Site Cost	10,902.53
399.08 - Shirts/Hats Purchase	1,160.86
Total 399.0 - CanAm 2009	<u>32,866.88</u>
Total 380.0 - Executive Directors Expenses	86,665.90
400.0 - EJS Shipping (Tournament)	39,929.30
400.1 - EJS Rental	2,800.00
440.0 - Equipment Repairs	

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440.1 · EJS Repairs & Maint	5,819.99
<b>Total 440.0 · Equipment Repairs</b>	<b>5,819.99</b>
460.0 · Insurance	
461.0 · Directors	910.00
460.0 · Insurance - Other	720.00
<b>Total 460.0 · Insurance</b>	<b>1,630.00</b>
480.0 · Licenses	40.00
490.0 · Office Supplies	1,901.41
500.0 · Postage and Delivery	
501.0 · Package	3,730.13
502.0 · Postage	2,540.72
<b>Total 500.0 · Postage and Delivery</b>	<b>6,270.85</b>
520.0 · Professional Fees	
521.0 · Accountant	1,050.00
522.0 · Legal	10,497.70
523.0 · Michigan Registry Agents	169.00
<b>Total 520.0 · Professional Fees</b>	<b>11,716.70</b>
550.0 · Rental	
551.0 · EJS Storage	855.32
550.0 · Rental - Other	43.89
<b>Total 550.0 · Rental</b>	<b>899.21</b>
590.0 · Website and Software Costs	
591.0 · Web Hosting	645.50
592.0 · Development	3,261.06
593.0 · Maintenance	258.95
594.0 · Chat	1,098.35
595.5 · Hardware Maintenance & Repair	199.00
595.6 · Software	326.38
<b>Total 590.0 · Website and Software Costs</b>	<b>5,789.24</b>
999 · Miscellaneous	206.15
<b>Total Expense</b>	<b>218,126.08</b>
<b>Net Ordinary Income</b>	<b>47,605.90</b>
<b>Net Income</b>	<b>47,605.90†</b>