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02/09/08

Cash Basis

# North American Flyball Association

## Profit & Loss

October 1, 2007 through February 9, 2008

Oct 1, '07 - Feb 9, 08

### Ordinary Income/Expense

#### Income

##### 10 · Income

10.1 · Tournament Fees	39,435.00
10.2 · Team Registration Fees	475.00
10.3 · Height Card Application	40.00
10.4 · CRN Purchase	6,552.57
10.5 · Fines	15.00
10.7 · Replacement Plaques	952.62
10.8 · Patches	385.00
10.81 · Brochures	185.00
10.95 · Cynosports	
10.951 · Entry Fees	9,400.00

Total 10.95 · Cynosports 9,400.00

10.99 · Interest 2,055.48

10 · Income - Other 200.00

Total 10 · Income 59,695.67

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#### Expense

##### 290.0 · Advertising

292 · Brochures 1,069.91

Total 290.0 · Advertising 1,069.91

##### 300.0 · Awards

305.0 · Plaques 7,947.21

Total 300.0 · Awards 7,947.21

##### 320 · Bad Debt

320.1 · Returned Check Fee - Bad Debt 0.00

320 · Bad Debt - Other 0.00

Total 320 · Bad Debt 0.00

##### 330.0 · Banking Charges

330.1 · Bank Fees 56.60

330.2 · Credit Card Authorization 627.94

330.3 · Credit Card Fees 85.37

Total 330.0 · Banking Charges 769.91

##### 340.0 · Board Meeting

340.01 · Travel 5,291.92

340.02 · Hotel Costs 3,298.81

340.03 · Meals 809.65

340.04 · Conference Calls 99.00

Total 340.0 · Board Meeting 9,499.38

##### 341 · Travel Other 287.91

##### 380.0 · Executive Directors Expenses

##### 395.0 · Honoraria

395.1 · EJS 1,000.00

395.3 · Scoring & Awards 750.00

395.4 · Tournament Sanc. 1,250.00

Total 395.0 · Honoraria 3,000.00

##### 397.0 · Cynosports 2007

397.01 · Tournament Supplies 999.28

397.02 · Equipment Cost 2,339.59

397.03 · Travel/Hotel/Meals 6,557.96

##### 397.04 · Awards

397.041 · Shirts 2,373.80

397.042 · Ribbons 941.36

397.043 · Plaques 909.30

Total 397.04 · Awards 4,224.46

397.045 · Site Costs 910.00

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**North American Flyball Association**  
**Profit & Loss**  
October 1, 2007 through February 9, 2008

	<u>Oct 1, '07 - Feb 9, 08</u>
397.05 · Marketing	
397.052 · Meet & Greet	3,013.81
<b>Total 397.05 · Marketing</b>	<u>3,013.81</u>
<b>Total 397.0 · Cynosports 2007</b>	<u>18,045.10</u>
<b>Total 380.0 · Executive Directors Expenses</b>	21,045.10
400.0 · EJS Shipping (Tournament)	15,167.04
400.1 · EJS Rental	2,000.00
440.0 · Equipment Repairs	
440.1 · EJS Repairs	1,110.17
<b>Total 440.0 · Equipment Repairs</b>	1,110.17
480.0 · Licenses	20.00
490.0 · Office Supplies	1,193.32
500.0 · Postage and Delivery	
501.0 · Package	567.33
502.0 · Postage	1,447.90
<b>Total 500.0 · Postage and Delivery</b>	<u>2,015.23</u>
520.0 · Professional Fees	
522.0 · Legal	687.50
523.0 · Michigan Registry Agents	159.00
<b>Total 520.0 · Professional Fees</b>	846.50
550.0 · Rental	
551.0 · EJS Storage	1,060.66
552.0 · NAFA Mailbox	54.05
<b>Total 550.0 · Rental</b>	<u>1,114.71</u>
590.0 · Website and Software Costs	
591.0 · Web Hosting	840.00
593.0 · Maintenance	558.93
594.0 · Chat	271.80
595.5 · Hardware Maintenance & Repair	199.00
<b>Total 590.0 · Website and Software Costs</b>	<u>1,869.73</u>
<b>Total Expense</b>	<u>65,956.12</u>
<b>Net Ordinary Income</b>	<u>-6,260.45</u>
<b>Net Income</b>	<u><u>-6,260.45</u></u>