

North American Flyball Association  
**Profit & Loss**  
October 2011 through September 2012

Oct '11 - Sep 12

Ordinary Income/Expense

Income

10 - Income

10.1 - Tournament Fees	171,515.84
10.2 - Team Registration Fees	750.00
10.22 - CanAm 2012	
10.221 - Marketing	
Total 10.221 - Marketing	4,656.75
10.222 - Entry Fees	71,351.69
Total 10.22 - CanAm 2012	<u>76,008.44</u>
10.3 - Height Card Application	195.12
10.4 - CRN Purchase	20,887.96
10.5 - Fines	50.00
10.7 - Replacement Plaques	107.50
10.71 - Champoinship Plaque Orders	1,459.00
10.8 - Patches	475.00
10.81 - Brochures	230.00
10.82 - Pins	30.00
10.91 - CanAm 2011	
10.911 - Marketing	
Total 10.911 - Marketing	513.00
10.912 - Vendors	560.00
10.913 - Sponsors	425.00
10.914 - Entry Fees 2011	3,510.00
10.91 - CanAm 2011 - Other	377.75
Total 10.91 - CanAm 2011	<u>5,385.75</u>
10.98 - Conversion Differential	-1,636.46
10.99 - Interest	139.75
Total 10 - Income	<u>275,597.90</u>

Total Income

275,597.90

Gross Profit

275,597.90

Expense

290.0 - Advertising

    292 - Brochures

614.00

Total 290.0 - Advertising

614.00

300.0 - Awards

    301.0 - Certificates

40.57

    302.0 - Pins

5,243.13

    305.0 - Plaques

        305.101 - Iron Dog

7,940.37

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	<u>Oct '11 - Sep 12</u>
305.0 - Plaques - Other	33,854.79
<b>Total 305.0 - Plaques</b>	<b>41,795.16</b>
300.0 - Awards - Other	29.00
<b>Total 300.0 - Awards</b>	<b>47,107.86</b>
<b>320 - Bad Debt</b>	
320.1 - Returned Check Fee - Bad Debt	14.00
320 - Bad Debt - Other	464.00
<b>Total 320 - Bad Debt</b>	<b>478.00</b>
<b>330.0 - Banking Charges</b>	
<b>Total 330.0 - Banking Charges</b>	<b>4,018.91</b>
<b>340.0 - Board Meeting</b>	
<b>Total 340.0 - Board Meeting</b>	<b>39,709.82</b>
<b>341 - Travel Other</b>	<b>2,544.98</b>
<b>380.0 - Executive Directors Expenses</b>	
382 - CanAm 2011	
382.1 - Marketing	
<b>Total 382.1 - Marketing</b>	<b>8,367.81</b>
382.2 - Site	28,087.38
382.3 - Tournament Supplies	
<b>Total 382.3 - Tournament Supplies</b>	<b>4,679.98</b>
382.4 - Workers Expense	
<b>Total 382.4 - Workers Expense</b>	<b>18,280.98</b>
<b>Total 382 - CanAm 2011</b>	<b>59,416.15</b>
383 - CanAm 2012	
383.1 - Marketing	
<b>Total 383.1 - Marketing</b>	<b>17,889.49</b>
383.2 - West Pavilion Rental	2,692.13
383.3 - Tournament Supplies	
<b>Total 383.3 - Tournament Supplies</b>	<b>3,803.68</b>
383.4 - Workers Expense	
343.44 - Paid Outside Workers	270.00
383.41 - Travel/Meals/Hotel	36.00
<b>Total 383.4 - Workers Expense</b>	<b>306.00</b>
<b>Total 383 - CanAm 2012</b>	<b>24,691.30</b>
386 - Service Recognition	49.00
395.0 - Honoraria	
<b>Total 395.0 - Honoraria</b>	<b>24,000.00</b>

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	<u>Oct '11 - Sep 12</u>
380.0 · Executive Directors Expenses - Other	1,171.66
<b>Total 380.0 · Executive Directors Expenses</b>	<b>109,328.11</b>
<b>400.0 · EJS Shipping (Tournament)</b>	<b>49,854.59</b>
400.1 · EJS Rental	1,600.00
<b>440.0 · Equipment Repairs</b>	
440.1 · EJS Repairs & Maint	5,141.19
440.2 · Case Repairs	191.40
<b>Total 440.0 · Equipment Repairs</b>	<b>5,332.59</b>
<b>460.0 · Insurance</b>	
461.0 · Directors	1,102.00
460.0 · Insurance - Other	370.00
<b>Total 460.0 · Insurance</b>	<b>1,472.00</b>
<b>480.0 · Licenses</b>	<b>207.99</b>
<b>490.0 · Office Supplies</b>	<b>3,705.98</b>
<b>500.0 · Postage and Delivery</b>	
501.0 · Package	231.05
502.0 · Postage	5,644.59
<b>Total 500.0 · Postage and Delivery</b>	<b>5,875.64</b>
<b>520.0 · Professional Fees</b>	
524 · Annual Election	2,350.00
<b>Total 520.0 · Professional Fees</b>	<b>2,350.00</b>
<b>550.0 · Rental</b>	
551.0 · Storage	2,399.25
550.0 · Rental - Other	156.75
<b>Total 550.0 · Rental</b>	<b>2,556.00</b>
<b>590.0 · Website and Software Costs</b>	
<b>Total 590.0 · Website and Software Costs</b>	<b>16,371.62</b>
<b>66900 · Reconciliation Discrepancies</b>	<b>-188.22</b>
<b>Total Expense</b>	<b>292,939.87</b>
<b>Net Ordinary Income</b>	<b>-17,341.97</b>
<b>Net Income</b>	<b>-17,341.97</b>